



Midpeninsula Regional
Open Space District

PROCUREMENT AGENDA ITEM

R-25-20
Meeting 25-04
February 12, 2025

AGENDA ITEM 4

AGENDA ITEM

Award of Contract for Firewall

GENERAL MANAGER'S RECOMMENDATION

(5) *deur*

Authorize the General Manager to award a three-year contract with Palo Alto Networks, via license service provider Savant Solutions procured through the State of California Software Licensing Program (SLP) Contract cooperative purchasing agreement, in an amount not-to-exceed \$249,310 for new firewalls and implementation services.

DISCUSSION

The Midpeninsula Regional Open Space District's (District) current firewalls support contract is due to expire in April 2025. The current firewalls are over four years old and no longer meet District needs. The new Palo Alto Network firewalls will provide enhanced cybersecurity features and increased speed and protection for Virtual Private Network (VPN) access. Resulting in higher security for remote workers. Palo Alto Networks is a leader in the firewall industry and is used by numerous local government agencies.

BUDGET / FISCAL IMPACT

The current fiscal year budget contains:

- sufficient funds.
- insufficient funds; the next quarterly budget update will include a reallocation of unspent funds from other project budgets to cover for this expenditure.
- insufficient funds; approval of this item requires a fiscal year budget augmentation.
- future fiscal year budgets will include additional funds to complete the contracted work.

Measure AA

- No, this contract is not part of a Measure AA project.
- Yes, this contract is part of a Measure AA project.

PROCUREMENT PROCESS AND SELECTION

Palo Alto Networks products and services would be procured through the California Software Licensing Program (SLP) Contract cooperative purchasing agreement. Participation in State of California Software Licensing Program (SLP) Contract is available at no-cost, no obligation, and no liability to public agencies. State of California Software Licensing Program (SLP) Contract conducts a rigorous vetting process that follows the competitive contracting law process to solicit, evaluate, and award cooperative purchasing contracts for goods and services. State of California Software Licensing Program (SLP) Contract saves purchasers money by offering better volume pricing. Section IV.C of Board Purchasing Policy 3.03, *Public Contract Bidding, Vendor and Professional Consultant Selection, and Purchasing Policy* provides that the District may "join in cooperative purchasing agreements with other public agencies (e.g., the State of California, counties, cities, schools, or other special districts) to purchase goods or services at a price established by that agency through a competitive bidding process."

PUBLIC NOTICE

Public notice was provided as required by the Brown Act.

CEQA COMPLIANCE

This item is not a project subject to the California Environmental Quality Act.

NEXT STEPS

Pending Board approval, the General Manager would enter into a three-year contract with Palo Alto Networks., via license service provider Savant Solutions procured through the State of California Software Licensing Program (SLP) Contract cooperative purchasing agreement, in an amount not-to-exceed \$249,310 for new firewalls and implementation services.

Responsible Department Head:

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